

How a Fortune 100 pharmacy saved millions in software licensing fees by switching to Systemware Content Cloud.

Systemware's conversion processing tools help a Fortune 100 pharmacy migrate from ASG Mobius ViewDirect to the Content Cloud platform in four months, saving them millions in software fees and storage costs.

EXECUTIVE SUMMARY

This Fortune 100 pharmacy needed to modernize and simplify its enterprise content management (ECM) ecosystem to improve report management and delivery. They were utilizing four separate ECM software products, including ASG Mobius ViewDirect, which created several issues the company needed to address. Their objectives were:

- **Improving** report management and accessibility
- **Enhancing** how reports were captured, repurposed, and retained
- **Consolidating** the number of separate ECM software products
- **Reducing** ongoing storage costs and overall licensing fees

With their Mobius licensing contract renewal deadline fast approaching, they needed to quickly search for a replacement vendor and platform. The new ECM platform, at a minimum, needed to meet their objective criteria but also allow for future growth with new technologies. Most importantly, they required a platform and vendor that was easy to work with and would commit to meeting the extremely short deadline for the migration. They decided that the path to a modern ECM platform began with decommissioning ASG Mobius ViewDirect and replacing it with Systemware Content Cloud, enabling them to take advantage of the latest content management technologies, more robust search capabilities, and automated extraction functionality.

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SEAN FURRH, SYSTEMWARE, INC.
VICE PRESIDENT OF DEVELOPMENT



Systemware: A trusted, experienced partner

Systemware, with over 40 years of experience as a content services provider, was the logical choice, having built a reputation of assisting major organizations with complex product and data conversions. They have successfully helped large companies migrate off ECM software products like ASG Mobius ViewDirect, CA View/Deliver, and IBM RMDS/CMOD.

Systemware Legacy Archive Processor: An established process to decommission ASG Mobius ViewDirect

The significant licensing fees and outdated technology prompted the move away from ASG Mobius ViewDirect. After a trial run, the company agreed that Systemware had the processes and tools to retire the Mobius platform and seamlessly migrate to the Content Cloud platform, all while mitigating the need to physically move or convert the content stored in Mobius. Illustrating the speed of Systemware's Legacy Archive Processor (LAP), they transitioned to Content Cloud in four months, alleviating the need to sign another multi-year contract for Mobius.

Systemware's automated data migration process is a defined and proven set of tools and methodology that has been used successfully with many customers. "Our approach starts with a comprehensive end-to-end consultative analysis, so nothing gets missed," said Sean Furrh, Systemware Vice President of Development. "We learn everything about your content and processes. Then data conversion is made fast and reliable with proprietary conversion tools and a proven approach, our Legacy Archive Processor."

Not just a tool, the LAP is a proven data rationalization methodology that systematically addresses every data touchpoint. This process ensures every document is accessible consistently, throughout the migration process, and afterward in Content Cloud. Systemware starts with a deep dive understanding of each piece of content in the legacy system – from its metadata to how it is stored and distributed. That content and metadata is then loaded and mapped into Content Cloud.

The benefits of transitioning to Content Cloud have far exceeded the company's original goals. Systemware's LAP accelerated the conversion process and Content Cloud software modernized and future-proofed the company's ECM ecosystem while lowering costs.

Benefits

- Converted from ASG Mobius ViewDirect software in four months
- Migrated legacy data without moving any content
- Saved on software licensing fees, ongoing storage, and computing costs
- Enhanced user and customer experience
- Modernized content services platform
- Enhanced existing IBM Z ecosystem
- Enabled enterprise insight, visibility, and security
- Allow for future cloud-based technologies



LET US SHOW YOU HOW WE DID IT

About Systemware

Systemware helps the world's largest and most highly regulated organizations simplify infrastructure, optimize cost, create workflow efficiencies, and meet information governance requirements. Our intelligent content services platform, Content Cloud, enables users to find and extract information wherever it is stored and transform and deliver it in the exact context needed for each business line. Content Cloud delivers optimized performance in public, private, hybrid, and IBM Z environments, as well as a fully hosted SaaS offering.

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